

Jeff Goldstein



Jeff is the founder of SalesLeadersOnly.com and creator of the [WINNING THE SIX-FIGURE SALE](#) sales leadership training program.

He helps Sales Leaders in technology WIN more Big Deals with his Proven 3-Step System.

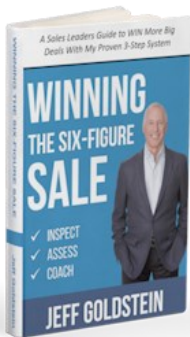
Inspect, Assess and Coach works, is easy to understand and implement and can help sales teams close Big Deals faster!

Over the last 20 years, Jeff has been building sales teams as VP, GM, and president of Canadian high-tech subsidiaries of large US-based tech companies (HP, Data General / EMC, NetApp, Veeam Software).

While Jeff is an engineer by training, his entire career has been spent grinding out a sales number...every week, month, and quarter. He's always had income at risk and has been close to the field, close to customers, partners, and the sales teams who make it all happen.

Speaking Topics:

- Winning Six-Figure Sales – A Leadership Framework to Inspect, Assess and Coach your team's big deals.
- How to help your team Ruthlessly Qualify so they don't waste time or resources on Big Deals they can't win.
- The Top 10 Steps in the Big Deal roadmap.
- How aggressively should you be managing your team's performance right now?
- Sales Lessons learned from the 2008 Recession.



Relevant Links :

Website: <https://salesleadersonly.com>

Sales Leadership Course: <https://salesleadersonly.com/course-1/>

New Book: www.salesleadersonly.com/new-book-notice/

Media Page: <https://salesleadersonly.com/media/>

LinkedIn: www.linkedin.com/in/jeffgoldstein2/

Podcast Appearances: <http://bit.ly/3v2b2se>

Please Contact Jeff at Jeff@SalesLeadersOnly.com to Request More Information and Additional Topic Ideas

Short Bio:

Jeff is the creator of the [WINNING THE SIX-FIGURE SALE](https://amzn.to/3t48A2J) leadership training program. He helps Sales Leaders in technology win more Big deals with his Proven 3-Step System. Jeff has delivered his 1-hour Masterclass and full ½ day Training Program to Tech companies like NetApp, Veeam Software, Ingram Micro, FireEye, Canadian Professional Sales Association... Get a copy of Jeff's new book "Winning the Six-Figure Sale - A Sales Leaders Guide to WIN more Big Deals With my Proven 3-Step System". Available now on Amazon. <https://amzn.to/3t48A2J>

Long Bio:

Jeff is the founder of SalesLeadersOnly.com and the creator of the [WINNING THE SIX-FIGURE SALE](https://amzn.to/3t48A2J) sales leadership training program.

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